# STONEBRIDGE RANCH COMMUNITYASSOCIATION

# STRATEGIC PLAN

**CREATED NOVEMBER 2013** 

**REVISED NOVEMBER 2014** 

**REVISED DECEMBER 2015** 

**REVISED NOVEMBER 2016** 

**REVISED DECEMBER 2017** 

**REVISED NOVEMBER 2018** 

**REVISED DECEMBER 2019** 

**REVISED NOVEMBER 2020** 

**REVISED NOVEMBER 2021** 

**REVISED NOVEMBER 2022** 

**REVISED NOVEMBER 2023** 

# **INTRODUCTION**

This Strategic Plan has been prepared by the Board of Directors to ensure the efforts of our Homeowners Association are focused and directed at the major issues facing us now and into the future. It was created by the Board through a series of intensive analysis meetings, in which we crystallized our Vision and Mission for our organization, explored our strengths, weaknesses, threats and opportunities, and identified from these the issues before us. After prioritizing, we built the strategies and action plans presented in this document. A rigorous implementation and review process will help ensure we have the management process that Stonebridge Ranch must have to remain the premier association it is.

# Table of Contents

VISION STATEMENT	3
MISSION STATEMENT	
STRATEGIES	4
FINANCIAL AND OPERATIONAL HEALTH OF THE ASSOCIATION	4
BOARD / COMMITTEE DEVELOPMENT	
MAJOR CAPITAL PROJECT MANAGEMENT	
LANDSCAPE IMPROVEMENTS	10
OPERATIONAL EFFECTIVNESS OF MANAGEMENT TEAM	12
COMMUNICATION ACTION PLAN	
GOVERNMENTAL ISSUES	16
MODIFICATION COMMITTEE WORKLOAD	18
S.W.O.T ANALYSIS	20
STRENGTHS	21
WEAKNESSES	22
OPPORTUNITIES	23
THREATS	24
THE NEXT 3-5 YEARS	25

# **VISION STATEMENT**

To be the premier, large scale, master planned community of choice in North Texas.

# **MISSION STATEMENT**

Preserve and enhance the quality and natural beauty of Stonebridge Ranch for our residents. Offer and maintain attractive amenities, active lifestyle opportunities and leadership which protects property values and the financial health of the community.

# **STRATEGIES**

# PRIORITY #1 FINANCIAL AND OPERATIONAL HEALTH OF THE ASSOCIATION

### **STRATEGY**

Ensure the ongoing financial health of the association by testing association funding against current and future needs and evaluation of current and future revenue streams.

## **ACTION ITEMS**

#### **Board of Directors to:**

- 1. Explore alternative sources for sponsorship money for events; refine policy include possible donation of excess sponsorship funds.
- 2. Investigate new ways to fund facilities renovations. The first concern is Beach Club Pool Renovation.
- 3. Develop rolling forecast model for P&L to better plan operational spending.

#### **OTHER**

Management and Finance Committee to provide information and consultation as needed or requested.

#### **ASSIGNED TO**

Treasurer and Executive Director

DATE	ACTION	STATUS

# PRIORITY #2 BOARD / COMMITTEE DEVELOPMENT

### **STRATEGY**

Create a process that identifies and develops people to serve on Committees and Board.

#### **ACTION ITEMS**

- 1. Keep a list of those interested who may not be able to volunteer at the time or when there isn't an opening on the committee of their choice.
- 2. Develop a process to identify and recruit potential members.
- 3. Clarify role and responsibilities of Committee members and GrandManors team.
- 4. Continue to utilize Committees in consulting/advisory roll.
- 5. Identify better ways to recruit, train and reward Committee members.
- 6. Implement SRCA Leadership Forum.

# **ASSIGNED TO**

President and Board of Directors/Nominating Committee Leads

DATE	ACTION	STATUS

# PRIORITY #3 MAJOR CAPITAL PROJECT MANAGEMENT

## **STRATEGY**

Work with GrandManors to implement action items, to manage major capital projects, including but not limited to the planning, management oversight, and reporting.

# **ACTION ITEMS**

# On-Site Staff, Board of Directors, and Appropriate Committees to:

- 1. Identify ways to fund projects over \$500,000.
- 2. Follow approved project management methodology.

# **ASSIGNED TO**

Treasurer and Executive Director

DATE	ACTION	STATUS

# PRIORITY #4 LANDSCAPE IMPROVEMENTS

# **STRATEGY**

Improve an ongoing plan to reduce the consumption of water used to irrigate the association common area landscape and upgrade the irrigation system infrastructure, technology, and management to improve distribution and efficiency.

#### **ACTION ITEMS**

#### On-Site Staff to Work with Consultants to:

- 1. Continue improvement of vendor inspections and procedure to follow-up on deficiencies identified through monthly performance criteria reviews.
- 2. Use of growth resistant/drought tolerant coverings or plants by identifying landscape architects for planting recommendations based on various sun/soil conditions and sourcing vendors to implement such recommendations.
- 3. Homeowner education seminars to share what SRCA has learned through various projects, such as the PRS-CV project.
- 4. Save on water usage via expanding the PRS-CV project.
- 5. Build tolerance levels more precisely.
- 6. Address color bed issues.
- 7. Develop appropriate communication and action items.
- 8. Provide ongoing communications to homeowners.

#### **Board of Directors to:**

Review and revise/approve communication plans for the project.

#### **OTHER**

Board and management to evaluate the effectiveness of the water savings achievements as it relates to achievement of the strategy goal.

#### **ASSIGNED TO**

Landscape & Grounds Board Liaison

DATE	ACTION	STATUS

# PRIORITY #5 OPERATIONAL EFFECTIVNESS OF MANAGEMENT TEAM

#### **STRATEGY**

Enhance operational effectiveness of management company to ensure continual operations and services for SRCA owners.

## **ACTION ITEMS**

- 1. Address GrandManors data system issue.
- 2. Address sourcing and retention of staff.
- 3. Better understand/identify/define ownership of commercial plats within our area.
- 4. Create and maintain vendor list.
- 5. Identify common issues with Sub-Associations.
- 6. Benchmark best practices in HOA business processes.
- 7. Improve document archive management across GrandManors P: Drive, Ciranet Document Archive / Resident Portal, SRCA Website and Board of Director's SharePoint.
- 8. Support ways to improve employee recruitment and retention.

#### **Board of Directors to:**

Return Board focus to oversight and governance activities.

# **ASSIGNED TO**

President, Board of Directors, and Executive Director

DATE	ACTION	STATUS

# PRIORITY #6 COMMUNICATION ACTION PLAN

## **STRATEGY**

Maximize communications channels, increase owner knowledge and understanding of the purposes and benefits of SRCA.

# **ACTION ITEMS**

- 1. Expand homeowner and others' use of channels.
- 2. Work collaboratively with Beach Club Renovation Public Relations Firm to keep owners informed about this major initiative and, as appropriate, to solicit their feedback.
- 3. Refresh SRCA website to create a more dynamic and owner-focused site with designated public facing information.
- 4. Implement notice to Homeowners regarding BOD Meeting Attendance guidelines/expectations.

### **Board of Directors to:**

- 1. Continue funding new technologies.
- 2. Direct Communications Committee to survey residents, as needed.
- 3. Give direction to Communications Committee regarding website update.

#### **ASSIGNED TO**

Communications Committee Liaison

DATE	ACTION	STATUS

# PRIORITY #7 GOVERNMENTAL ISSUES

# **STRATEGY**

Focus on City, County and State government related issues that could impact our Association operations.

## **ACTION ITEMS**

#### **Board of Directors to:**

- 1. On an on-going basis cultivate relationships with city officials and state representatives.
- 2. Invite City of McKinney representatives to attend and/or present at Annual Meetings as needed.
- 3. Review City of McKinney, Collin County and State government agendas on an ongoing basis for relevant issues and follow up with necessary actions.
- 4. Continue work on the 380 Bypass Project by monitoring the updates and making the Association's position known.
- 5. Attend City Quarterly HOA meetings.
- 6. Continue to take advantage of civic engagement opportunities.
- 7. Keep BOD informed of Governmental issues that may impact the Association.
- 8. Grow advocacy efforts. Advocacy means "Standing for your Mission" and is something Boards are supposed to do.
- 9. Coordinate with Communications Committee to get our message out to homeowners on Governmental issues that impact the Association.
- 10. Review adopting a public position on Governmental issues that could impact the Association. Take action as appropriate.
- 11. Continue to monitor adjacent developments.
- 12. Continue using lobbyists as contacts during legislative sessions.
- 13. President continues to implement action items.

#### **OTHER**

Management to assist with the review of the City of McKinney, County, and State government agendas.

#### **ASSIGNED TO**

President

DATE	ACTION	STATUS

# PRIORITY #8 MODIFICATION COMMITTEE WORKLOAD

#### **STRATEGY**

Reduce the workload of the Modifications Committee.

## **ACTION ITEMS**

## On-Site Staff, Board of Directors, and Committee to:

- 1. Work with GrandManors on processes, technology utilization, and information required.
- 2. Improve reports and information via technology.
- 3. Review/update Master Design Guidelines and Sub-Association Guidelines.
- 4. Investigate ways to make Modifications Application upload more user friendly.
- 5. Work on updating approved landscaping pallet.
- 6. Future focus on gentrification, new architecture, multi-generational and replotting:
  - a. How to transition villages to new housing styles and fit the characters of the neighborhood.
  - b. Identify focus areas and possible actions.

#### **ASSIGNED TO**

Modifications Committee Liaison

DATE	ACTION	STATUS

# S.W.O.T ANALYSIS

# **PREPARED**

**NOVEMBER 2013** 

**UPDATED** 

**NOVEMBER 2014** 

**DECEMBER 2015** 

**NOVEMBER 2016** 

**DECEMER 2017** 

**NOVEMBER 2018** 

**DECEMBER 2019** 

**NOVEMBER 2020** 

**NOVEMBER 2021** 

**NOVEMBER 2022** 

# **STRENGTHS**

- 1. Financial predictability of income from annual assessments; strong collection rate on assessments
- 2. Repair and Replacement Fund is healthy
- 3. Strong, organized onsite staff; commitment to onsite management
- 4. GrandManors is responsive to Board of Directors requests
- 5. Informative Stonebridge Ranch 101 Sessions for new homeowners
- 6. Size economy of scale
- 7. Volunteer infrastructure Board plus Committees
- 8. Our amenities are paid for
- 9. Growing brand awareness
- 10. 2 Country Clubs, 3 golf courses, beach club
- 11. Multiple communication channels
- 12. Homeowner owned association
- 13. 100% build out which provides stability to organization
- 14. Optimal location in North Texas
- 15. Residency of key political figures
- 16. Presence of strong schools
- 17. Diverse demographics
- 18. Relationship with the City
- 19. Diversity of property values
- 20. Service providers/vendors
- 21. Compliance
- 22. MOD
- 23. Effective use of consultants
- 24. Board of Directors: We have an active Board, with committed members
- 25. Landscape/Medians: We control our medians, the City subsidizes
- 26. Divided roadways
- 27. Our roads are an asset
- 28. Multiple events social sense of community
- 29. We maintain the property we have
- 30. We have created a sense of community
- 31. Focused committees around targeted issues
- 32. Annual review of Policies and Guidelines
- 33. Amenities and Landscape committees personally inspect common properties
- 34. Market Values are high
- 35. Investment Portfolio testing
- 36. Response time for issues landscaping
- 37. We enforce high architectural standards
- 38. Flexibility to respond to unexpected circumstances and emergencies
- 39. Great homeowners
- 40. Upgraded technology
- 41. SRCA office and facility

- 42. Board takes ownership
- 43. We serve as a City/HOA model for how to do it
- 44. Comprehensive documented and adopted effective policies and procedures

# WEAKNESSES

- 1. Financial unpredictability due to inflation
- 2. 5% cap on annual assessment increases
- 3. Lack of dedicated Repair and Replacement fund for capital items
- 4. Age of community / amenities
- 5. GrandManors Ciranet data system: slow, lack of sharing information between departments, portfolio model (not easily customizable to onsite management needs)
- 6. Lack of alternative revenue generation opportunities
- 7. Archive file management process needs to be streamlined
- 8. Homeowner understanding of processes
- 9. Pressure on dues increase from homeowners
- 10. Size cost maintenance
- 11. Lack of homeowner committee involvement ho hum attitude
- 12. 100% build out loss of revenue
- 13. Some homes lower in value
- 14. Homeowner commitment to maintaining property
- 15. No enforcement for commercial development and country club maintenance
- 16. Perception of HOA role lack of clarity in communication to homeowners
- 17. Lack of expertise in managing projects/project management
- 18. Lack of "Boiler Plate" service contract
- 19. "One-Off "project volume/lack of 3rd party contacts to manage contracts
- 20. Poor Country Club lake maintenance
- 21. No early warning on city ordinance changes
- 22. Ability to fulfill reserve budget
- 23. Population growth ability to deal with it
- 24. City permit process vs homeowner association policy
- 25. Inability to control street parking
- 26. Vendors are not aligned to Association strategies
- 27. No cap on rentals
- 28. More homeowner lawsuits
- 29. Homeowner education
- 30. Landlocked
- 31. Aging infrastructure and amenities
- 32. No list of vendors
- 33. Lack of functional relationship with Country Club management
- 34. Retaining and recruiting talent
- 35. Lack of homeowner engagement at social events

# **OPPORTUNITIES**

- 1. Need strategy to utilize a separate fund for Capital Items
- 2. Beach Club renovation
- 3. Sponsorships for supplemental funding
- 4. Retain and attract talent to onsite management team; evaluate current PTO policy and adjust if needed
- 5. Continue to evaluate new ways to manage turf and landscape
- 6. Initiate dialog with local companies, such as Globe Life
- 7. Brainstorm for additional sources of revenue
- 8. Homeowner understanding of our process
- 9. Marketing Stonebridge Ranch / expanding public relations
- 10. Build a relationship with the Commercial Association
- 11. Planning amenities / Capital improvements
- 12. Expansion of amenities
- 13. Long term landscape replacement including drought tolerant planning
- 14. Execution of implementation of water conservation
- 15. Continue influence with the city officials
- 16. Quantity and quality of social activities
- 17. New Employers coming into the area
- 18. Need for staff construction expert
- 19. Improve process leverage subcontractor review; performance checklist
- 20. Communication with homeowners regarding Board decisions achieving compliance
- 21. Develop alternative funding sources (sponsorship, grants)
- 22. Demographics to position ourselves. Utilize census data.
- 23. Considering our response to gentrification architectural implications
- 24. Enhancing communication actions (social media)
- 25. Develop future board members recruitment development
- 26. Embrace supplier's partnership with property managers, size issues
- 27. Strategic brand messaging as friendly and helpful
- 28. Defining qualities of preferred providers. Rating/performance process.
- 29. Leverage technology for more effective communication, services, information
- 30. Identify common issues with sub-association

# **THREATS**

- 1. Water pricing increases and potential restrictions
- 2. Failure to renovate Beach Club facilities
- 3. Potential need to issue first special assessment
- 4. Losing talented staff
- 5. New development that are attractive and offers more competitive amenities
- 6. Limitation of 5% cap on annual assessments
- 7. Limited space for events
- 8. Lake and pond dredging and vendors
- 9. Biennial State legislation and City legislation
- 10. Erosion issues
- 11. City maintained infrastructure- streets and sidewalks
- 12. Golf cart proliferation
- 13. Rental properties increase
- 14. Homeowner maintenance to property
- 15. Property Taxes
- 16. Storm damage Natural Disasters
- 17. Potential of City to reduce or eliminate annual Landscape Reimbursement
- 18. Country club landscape and lake maintenance
- 19. Dues management assessments reserve requirements
- 20. Competition from new development/amenities
- 21. Board turnover finding qualified candidates; retain committed members
- 22. 380 Bypass Project, roundabout at Glen Oaks and Ridge Rd, and other major artery proposals
- 23. Homeowner willingness to participate in association process and committees and lack of diverse volunteer candidates
- 24. High density housing near us
- 25. Solar Panel placement issues
- 26. Increasing utility rates
- 27. Courts and Legislators hostility at Associations
- 28. Unexpected issues beyond anyone's controls such as changes in environment, technology, and public health
- 29. People like to complain which is exacerbated by social media and leads to misinformation
- 30. Weak commitment from owners who say they want to work on Board and/or committees
- 31. Inflation
- 32. Investor buy-outs for rental purposes lead to negative outcomes, e.g., Blackstone Capital
- 33. Five percent cap on assessment increases
- 34. Increasing need for legal intervention

# THE NEXT 3-5 YEARS

# **STRENGTHS**

- 1. Management Company
- 2. Planned Community of Choice
- 3. Financially Sound
- 4. Location, the Way We Look
- 5. Sense of Community
- 6. Landscape Maintenance
- 7. Strong HOA Management Structure and Team

# **WEAKNESSES**

- 1. Large Size of Community and High Cost to Maintain L&G (Double Edged Sword as it is also a Strength), including Erosion
- 2. Beach Club Needs Updating
- 3. Lakes and Pond Maintenance

# **OPPORTUNITIES**

- 1 Generational Needs for Different Amenities, Social, and Lifestyle Activities
- 2 Increase Use of Sponsorships
- 3 Increase Use of Alternative Source of Funding

# **THREATS**

- 1. Financing Future Needs
- 2. Inflation
- 3. Identifying/Qualifying Future Board of Directors Members
- 4. New Developments which Compete with Stonebridge Ranch
- 5. Congestion (Traffic, Population, and Development); 380 Expansion Issues

# **ISSUES AND STRATEGIES**

	Manage impact and homeowner reaction.
1. Future Financial Constraints	Develop ways to create flexibility to meet increasing costs.
0 77 1 1	Use technology to help SRCA.
2. Technology	Determine strategies to deal with negative aspects.
	Further enhance IT architecture and capability to meet future demands.